



**Better Buildings Residential Network  
Peer Exchange Call Series:**  
*Residential Energy Efficiency Programs and  
Homeowners Now: Six Months Later*  
August 13, 2020

# Agenda and Ground Rules

- Agenda Review and Ground Rules
- Opening Poll
- Residential Network Overview and Upcoming Call Schedule
- Featured Speakers:
  - **Jacob Corvidae**, Rocky Mountain Institute
  - **Charlie Gohman**, AZ Home Performance with ENERGY STAR
  - **Maddie Koewler**, National Association of State Energy Officials
- Open Discussion
- Closing Poll and Announcements

## Ground Rules:

1. **Sales of services and commercial messages are not appropriate** during Peer Exchange Calls.
2. Calls are a safe place for discussion; **please do not attribute information to individuals** on the call.

*The views expressed by speakers are their own, and do not reflect those of the Dept. of Energy.*

# Better Buildings Residential Network

## Join the Network

### Member Benefits:

- Recognition in media and publications
- Speaking opportunities
- Updates on latest trends
- Voluntary member initiatives
- One-on-One brainstorming conversations

### Commitment:

- Members only need to provide *one number*: their organization's number of residential energy upgrades per year, or equivalent.

### Upcoming Calls (2<sup>nd</sup> & 4<sup>th</sup> Thursdays):

- Sept. 10: TBD
- Sept. 24: TBD

*Peer Exchange Call summaries are posted on the Better Buildings [website](#) a few weeks after the call*

*For more information or to join, for no cost, email*

*[bbresidentialnetwork@ee.doe.gov](mailto:bbresidentialnetwork@ee.doe.gov), or go to [energy.gov/eere/bbrn](http://energy.gov/eere/bbrn) & click Join*



**Jacob Corvidae**  
*Rocky Mountain Institute*

AUGUST 13, 2020

# Home Energy & COVID

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Better Buildings Residential Network



# COVID: First the Bad News



**15%** Clean energy jobs lost

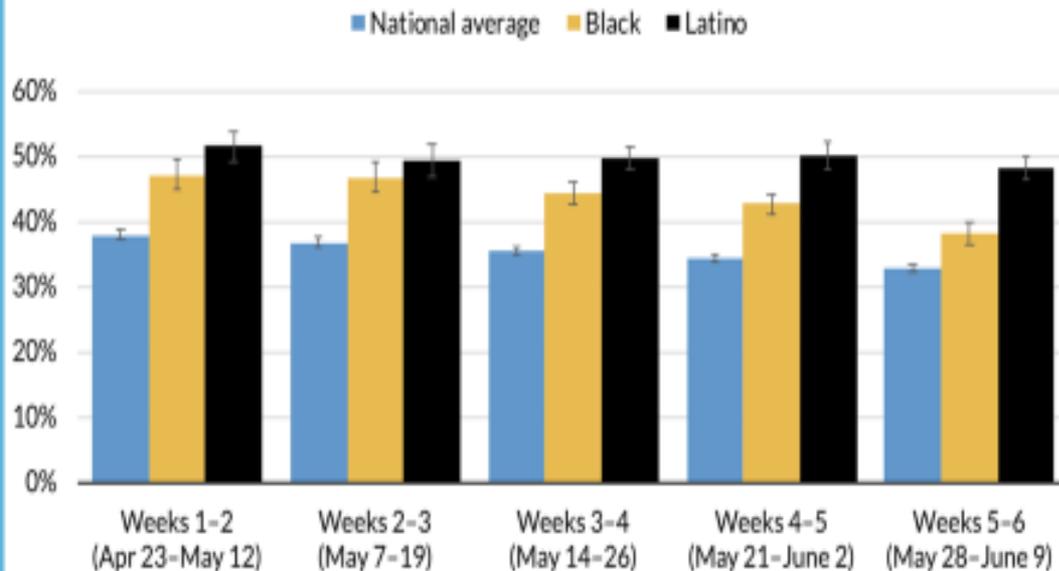
**>500,000** Clean energy workers out of work



# And who's hit the hardest?

## Expected Employment Income Loss by Race and Ethnicity

Share of adults in households where at least one person expects to lose employment income in the next four weeks



Source: Urban Institute calculations from the Racial Equity Analytics Lab's COVID-19 racial equity recovery tracker, based on the US Census Bureau's Household Pulse Survey.

Note: Because of small survey sample sizes, these averages are imprecisely estimated with large margins of error. To illustrate that uncertainty, we've shown margin of error for each data point.

URBAN INSTITUTE



# COVID: Potential for good

**01**

**New innovations**

**02**

**New opportunities**



# Contents

1 Video Check-ups

2 Shifting Health and Safety Interests

3 New Service Delivery

4 New Financing





**RMI.org:**

**Video Check-ups for Home Improvement and Resilience**

# Contents

1 Video Check-ups

2 Shifting Health and Safety Interests

3 New Service Delivery

4 New Financing







# HEALTH EFFECTS FROM GAS STOVE POLLUTION

BY BRADY ANN DEALL AND ANDY KASHNER

Children in homes with gas stoves:

# 42%

increased risk of experiencing asthma symptoms if they had asthma already  
(and if they didn't, then a 24% greater risk of being diagnosed with asthma)

# Contents

1 Video Check-ups

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3 New Service Delivery

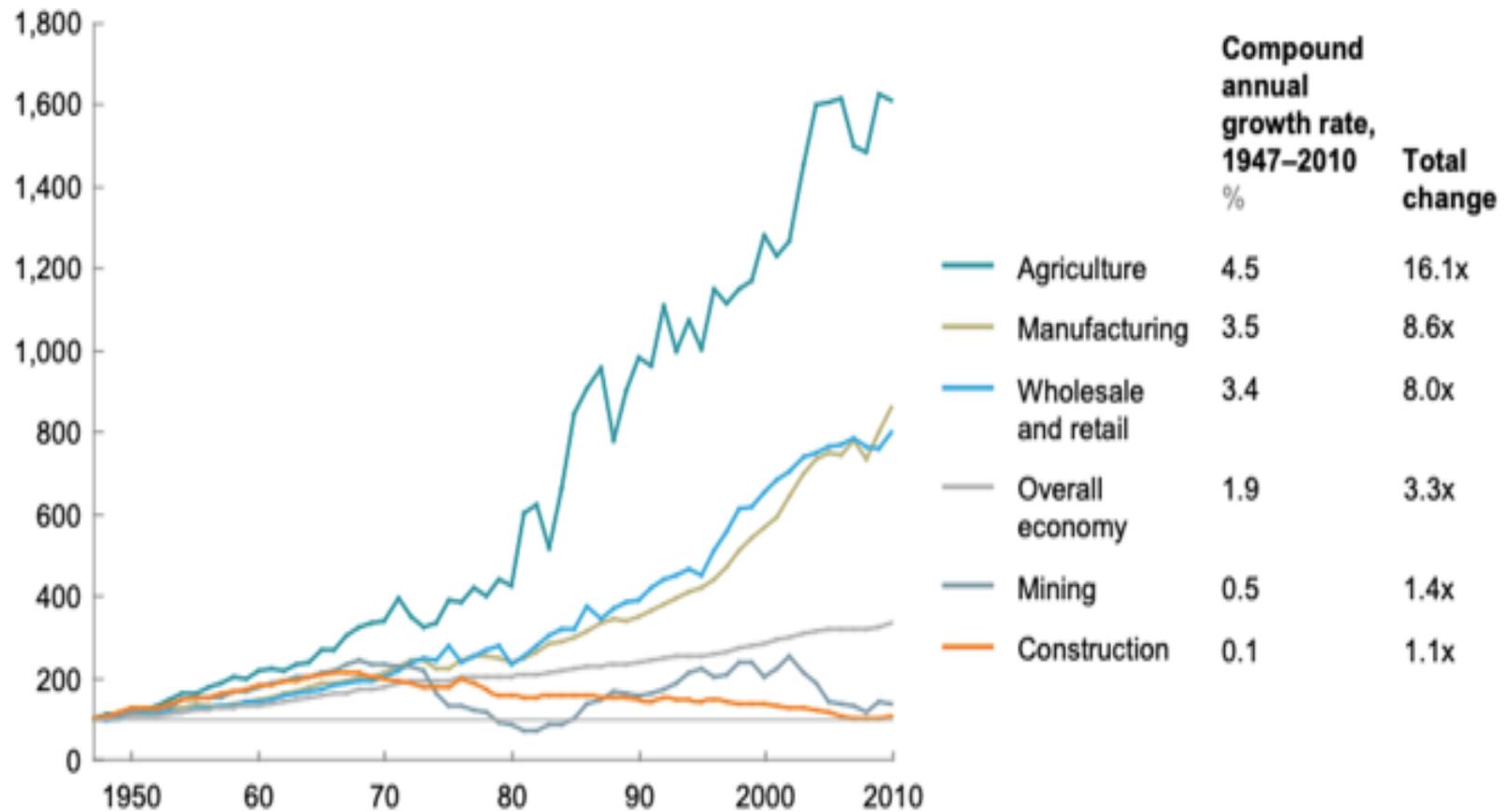
4 New Financing



# Construction productivity has been flat over 60 years...

## Gross value added per hour worked, constant prices

Index: 100 = 1947



# DOE's Advanced Building Construction (ABC) Collaborative





# Contents

- 1 Video Check-ups
- 2 Shifting Health and Safety Interests
- 3 New Service Delivery
- 4 New Financing





# Towards an Accessible Financing Solution

A POLICY ROADMAP WITH PROGRAM IMPLEMENTATION CONSIDERATIONS FOR SANITIZED ON-BILL PROGRAMS IN CALIFORNIA

JULY 2020

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Building Decarbonization Coalition

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Mikael Hummel, *Clean Energy Works*  
Jason Christ



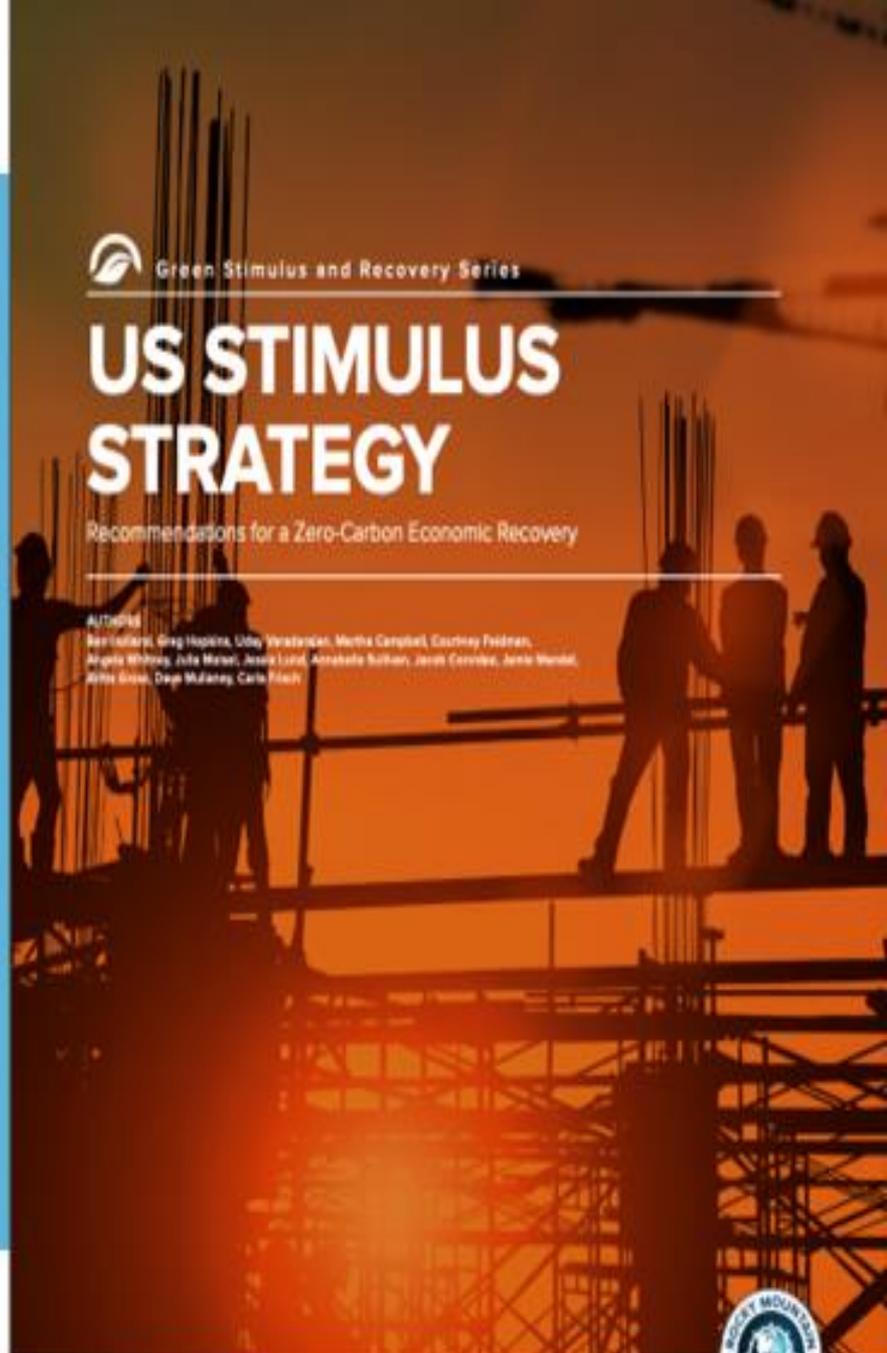
Green Stimulus and Recovery Series

# US STIMULUS STRATEGY

Recommendations for a Zero-Carbon Economic Recovery

## EDITORS:

Brian Collins, Greg Hopkins, Ulley Vandenbaken, Martha Campbell, Courtney Feldman, Angela Whitney, Julia Masari, Jesse Lind, Alexandra Siskari, Jacob Corvino, Jenie Wendt, White House, Deep Mulaney, Carlo Flich



# Thank you!

Jacob Corvidae  
jcorvidae@rmi.org





**Charlie Gohman**  
*Arizona Home Performance with ENERGY STAR*

# Arizona Home Performance Plus

- Charlie Gohman
- Manager – AZ Home Performance

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# Why Plus

- Arizona Public Service announces a goal to deliver 100 percent clean, carbon-free electricity to customers by 2050
- For utilities to be successful they must address the duck curve
  - Price of energy focuses on carbon
  - It's not KWH, it's carbon
  - Time of day/demand rates to incentivize shifting usage/demand to low carbon times
    - Rate available where during winter days the energy provided is free, only cost is distribution cost.
    - Caused by negative power prices

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# HP Plus – Energy Efficiency Plus Smart Energy Management

- The Home Performance PLUS contractor will help clients:
  - Assess the energy performance of your home
    - Energy efficiency and energy management opportunities
  - Install the right package of upgrades to fit your lifestyle and budget
  - Assist you in choosing the utility service plan that is right for you
  - Set up everything to optimize your home's performance with no hassle
  - Follow up to assure that you are satisfied

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# What is New

- Marketing/training related to the concept behind HP Plus
  - Combining EE and load management
  - Importance of when electricity is used
    - Cost
    - Climate
  - Support/training with load management measures

# What is New

- Optimiser upgrade allow contractors to analysis EE and energy management options
  - Detailed review of impact of different rates available
    - Upload client utility usage
    - Optimiser has incorporated APS rate structures into program
      - Very easy to review usage/different rate plan impact
  - Impact of energy upgrades, energy management strategies on energy usage and cost under the various rate plans
    - Model energy efficient measure and load management options together

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# Heat map – 24 hour/365-day data with peak demand – how energy is used

Date	0	100	200	300	400	500	600	700	800	900	1000	1100	1200	1300	1400	1500	1600	1700	1800	1900	2000	2100	2200	2300	Off Peak	On Peak	Demand	Total
7/1/2018	2.2	1.8	1.5	1.4	1.4	1.3	0.7	1.3	1.4	1.8	1.7	2.3	2.4	2.4	2.5	2.7	4.1	3.1	2.8	2.4	1.9	1.8	1.8	2.8	\$ 5.39			\$ 5.39
7/2/2018	1.9	1.7	1.4	1.3	1.1	1.2	1.2	1.3	1.4	1.7	2.2	2.9	3.5	3.1	2.8	2.5	2.9	3.1	3.3	4.1	3.4	0.8	1.4	2.7	\$ 4.00	\$ 3.89		\$ 7.88
7/3/2018	2.0	1.9	1.1	0.8	1.1	1.1	0.9	1.4	2.0	4.0	1.4	2.4	2.7	3.3	3.4	3.3	3.1	2.5	3.1	3.6	3.8	3.6	4.4	2.6	\$ 4.76	\$ 3.78		\$ 8.55
7/4/2018	1.7	1.5	1.4	1.5	1.5	1.5	1.5	1.6	2.0	2.9	3.4	3.8	3.9	3.3	3.5	3.6	3.8	1.9	2.3	2.9	2.4	1.9	2.0	2.0	\$ 8.29			\$ 8.29
7/5/2018	1.5	1.7	1.7	1.2	1.3	1.3	1.3	1.8	1.9	3.1	4.1	4.2	4.2	4.2	4.1	4.0	0.8	1.0	2.1	4.7	4.1	3.9	2.1	0.6	\$ 5.25	\$ 3.08		\$ 8.30
7/6/2018	0.6	0.6	3.8	3.7	3.0	2.4	1.0	1.0	2.6	3.6	4.2	4.1	4.0	4.0	3.8	4.1	4.1	2.1	0.9	4.0	3.7	3.3	3.2	3.3	\$ 6.07	\$ 3.69		\$ 9.76
7/7/2018	2.6	2.4	2.3	2.2	2.2	2.2	0.9	0.7	1.9	2.1	3.4	4.4	4.2	4.1	5.2	4.7	4.2	2.2	1.6	3.3	4.7	4.6	3.3	3.2	\$ 7.88			\$ 7.88
7/8/2018	2.6	2.3	2.0	0.6	1.1	1.3	0.7	0.7	4.1	4.2	3.6	2.6	0.8	0.7	0.8	2.0	4.4	4.3	4.5	4.7	4.1	0.6	3.3	3.2	\$ 6.37			\$ 6.37
7/9/2018	0.6	0.6	3.8	3.7	1.3	4.0	4.0	3.5	3.3	3.6	3.7	3.4	3.7	4.1	3.7	4.0	4.3	3.4	0.6	1.3	2.0	2.2	1.4	2.8	\$ 6.02	\$ 3.28		\$ 9.30
7/10/2018	1.6	1.3	1.4	1.4	1.1	1.1	1.1	1.7	1.8	2.0	3.0	3.7	1.6	1.1	1.7	2.1	2.4	2.8	2.5	3.3	2.8	2.2	3.1	1.0	\$ 3.76	\$ 3.18		\$ 6.94
7/11/2018	0.5	0.5	0.6	3.1	2.2	1.7	1.0	0.6	1.3	1.8	2.0	3.8	2.7	3.9	3.1	2.7	2.9	2.3	2.4	2.2	4.5	6.1	1.7	1.2	\$ 4.61	\$ 3.05		\$ 7.66
7/12/2018	1.5	1.5	1.4	1.3	1.5	1.5	1.5	3.2	3.9	3.5	3.8	3.6	3.8	3.5	4.0	5.0	4.2	2.4	0.9	1.3	2.0	1.9	1.2	1.1	\$ 4.95	\$ 3.34		\$ 8.28
7/13/2018	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.6	1.4	2.1	2.5	4.1	4.1	3.6	3.5	3.4	4.3	1.9	0.5	3.8	3.1	2.8	3.1	2.4	\$ 4.53	\$ 3.40		\$ 7.93
7/14/2018	2.2	2.1	1.8	1.7	1.5	1.5	0.7	0.8	1.7	4.1	4.0	3.2	3.6	3.7	3.7	3.7	3.0	2.2	3.3	3.0	2.8	2.1	1.8	1.8	\$ 6.51			\$ 6.51
7/15/2018	0.4	0.4	1.1	1.2	1.1	1.2	1.1	1.2	1.1	1.1	2.0	1.9	2.3	2.2	2.3	2.3	2.2	2.0	1.8	1.9	1.9	1.7	1.5	1.7	\$ 4.06			\$ 4.06
7/16/2018	1.2	1.4	1.1	1.1	1.0	1.1	1.3	4.0	1.8	1.5	3.8	2.0	2.7	4.6	3.2	2.6	3.5	3.0	2.7	2.4	2.8	2.8	2.4	2.8	\$ 4.62	\$ 3.45		\$ 8.07
7/17/2018	3.7	2.9	1.5	0.4	1.3	1.2	0.8	0.8	1.4	3.0	3.5	3.9	3.5	4.4	4.3	4.2	3.7	1.7	4.0	3.8	2.8	3.8	3.0	1.6	\$ 6.17	\$ 4.22		\$ 9.39
7/18/2018	3.3	2.5	1.9	1.7	1.8	1.9	0.9	0.5	1.5	2.2	4.1	4.1	4.2	4.4	4.2	4.3	4.3	3.5	4.0	3.6	4.0	2.6	2.7	2.8	\$ 6.57	\$ 4.79		\$ 10.38
7/19/2018	2.6	2.5	2.4	2.1	1.8	1.6	0.6	0.9	1.7	2.4	4.0	4.0	4.1	4.1	4.1	4.2	4.1	1.9	1.7	4.3	3.5	2.9	2.0	2.6	\$ 5.39	\$ 3.82		\$ 9.31
7/20/2018	2.1	2.1	0.6	0.6	0.6	0.8	0.7	1.9	3.8	3.3	3.1	3.3	3.0	4.3	3.8	3.4	3.6	2.8	3.1	2.9	3.1	2.5	2.7	2.5	\$ 4.86	\$ 3.83		\$ 8.69
7/21/2018	2.1	3.4	3.4	3.0	3.0	3.8	1.2	0.6	0.6	1.2	1.2	1.7	1.7	1.8	1.6	2.0	2.4	2.3	2.8	3.2	4.0	3.7	3.0	2.3	\$ 6.06			\$ 6.06
7/22/2018	1.6	0.5	0.5	0.5	0.6	0.5	2.2	1.7	2.1	2.4	2.6	3.5	4.0	3.5	3.5	3.9	4.0	2.8	2.5	2.8	4.1	3.2	4.1	1.7	\$ 6.40			\$ 6.40
7/23/2018	0.7	1.3	1.2	1.4	1.2	1.3	1.3	1.8	3.4	3.0	2.9	3.3	3.0	3.8	3.7	4.1	3.7	2.4	3.8	4.5	3.7	2.9	3.6	3.4	\$ 5.11	\$ 4.47		\$ 9.58
7/24/2018	2.9	2.4	2.1	0.6	2.8	2.1	0.6	1.1	1.8	2.4	2.6	3.8	3.6	3.3	3.0	3.5	3.0	2.8	2.7	2.8	3.6	2.9	2.5	2.5	\$ 6.05	\$ 3.68		\$ 8.63
7/25/2018	2.2	2.3	2.2	1.9	1.9	2.0	1.6	2.1	2.4	2.6	2.6	2.7	2.9	3.4	3.4	4.1	4.1	3.7	4.3	4.7	4.4	5.9	4.8	4.1	\$ 8.12	\$ 5.05		\$ 11.17
7/26/2018	2.7	0.7	0.6	3.7	3.0	2.9	0.9	1.1	3.3	3.2	3.0	4.6	5.0	4.1	3.5	3.6	3.8	3.6	3.3	3.5	2.7	3.0	2.7	2.6	\$ 6.76	\$ 4.31		\$ 10.08
7/27/2018	2.4	2.3	1.9	1.8	2.0	1.6	1.9	1.7	2.4	2.7	3.7	3.8	3.6	4.0	4.4	4.2	3.9	2.7	2.9	2.8	2.8	2.5	2.2	2.7	\$ 5.45	\$ 4.00		\$ 9.45
7/28/2018	2.3	2.2	2.2	2.0	2.1	2.3	2.2	2.0	1.9	2.6	2.6	4.5	3.3	3.8	3.7	3.8	3.4	6.1	4.0	3.1	3.1	2.0	0.8	2.1	\$ 7.40			\$ 7.40
7/29/2018	1.9	1.8	1.4	1.7	1.2	1.2	1.7	1.4	1.5	1.9	1.9	2.3	2.1	2.4	2.9	3.4	3.3	2.9	3.1	3.8	3.7	3.2	2.3	2.1	\$ 6.93			\$ 6.93
7/30/2018	1.8	1.7	1.3	1.4	1.6	1.6	1.8	1.8	1.8	2.0	2.4	3.4	4.0	3.2	3.7	3.3	3.5	3.6	3.8	3.0	4.0	4.1	3.0	2.2	\$ 6.05	\$ 4.17		\$ 9.23
7/31/2018	2.8	1.9	1.7	1.9	1.8	1.4	0.9	0.5	1.2	1.8	1.7	2.3	2.8	3.7	3.2	3.2	3.7	2.7	4.4	4.5	3.4	2.8	4.2	2.6	\$ 4.61	\$ 4.48		\$ 9.10
Avg hourly	1.9	1.7	1.7	1.7	1.6	1.7	1.3	1.5	2.1	2.6	2.9	3.3	3.3	3.4	3.3	3.5	3.5	2.8	2.8	3.3	3.3	2.9	2.6	2.3	\$168.98	\$ 80.94		\$ 249.92

# Examples of Load Management

- DHW timers – keeps DHW load out of peak
- Precooling - keeps HVAC load out of peak times
  - Determine degree rise of home
  - 5-hour peak period, 2 degree rise per hour, precooling of 10 degrees needed
- Precooling combined with maintenance cooling
  - Supplement precooling with a planned cooling schedule during peak period

**AZ Home  
Performance  
with ENERGY  
STAR**

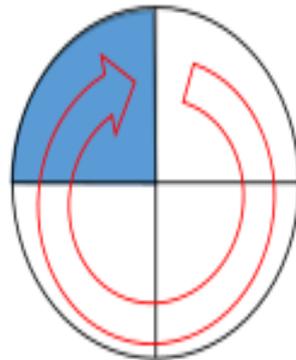
# Maintenance Cooling

*“Limiting the load recorded at the meter by precisely controlling the runtime of the AC Systems across the peak periods”*

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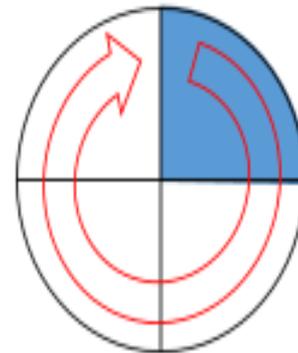
# 15 minutes of demand but 30 minutes of cooling

4:45pm to 5pm  
AC on



5 KWh X 15 mins  
60 mins  
=1.25 KWh

5pm to 5:15pm  
AC on

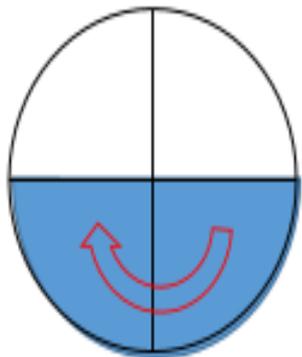


5 KWh X 15 mins  
60 mins  
=1.25 KWh

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Schedule 4

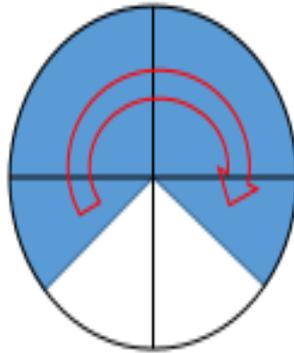
4:30 → 5:00



50% Load

Schedule 3

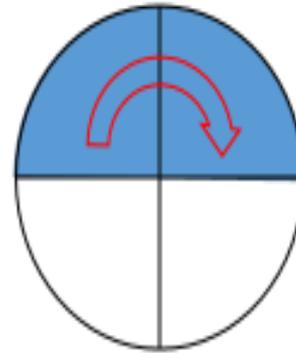
4:40 → 5:20



33% Load

Schedule 2

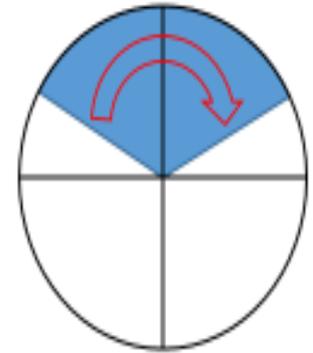
4:45 → 5:15



25% Load

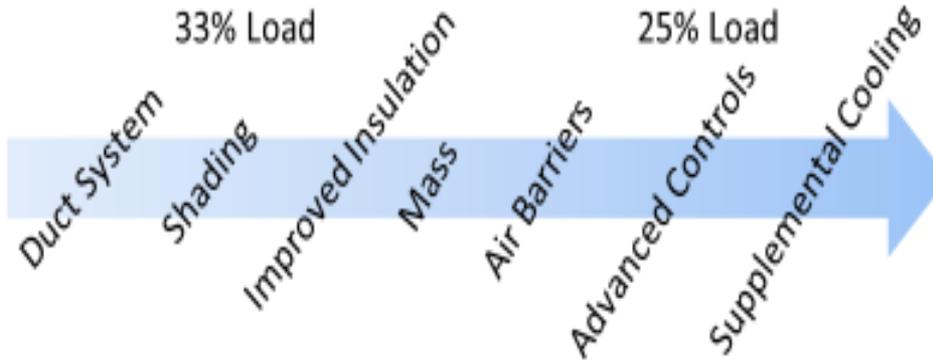
Schedule 1

4:50 → 5:10



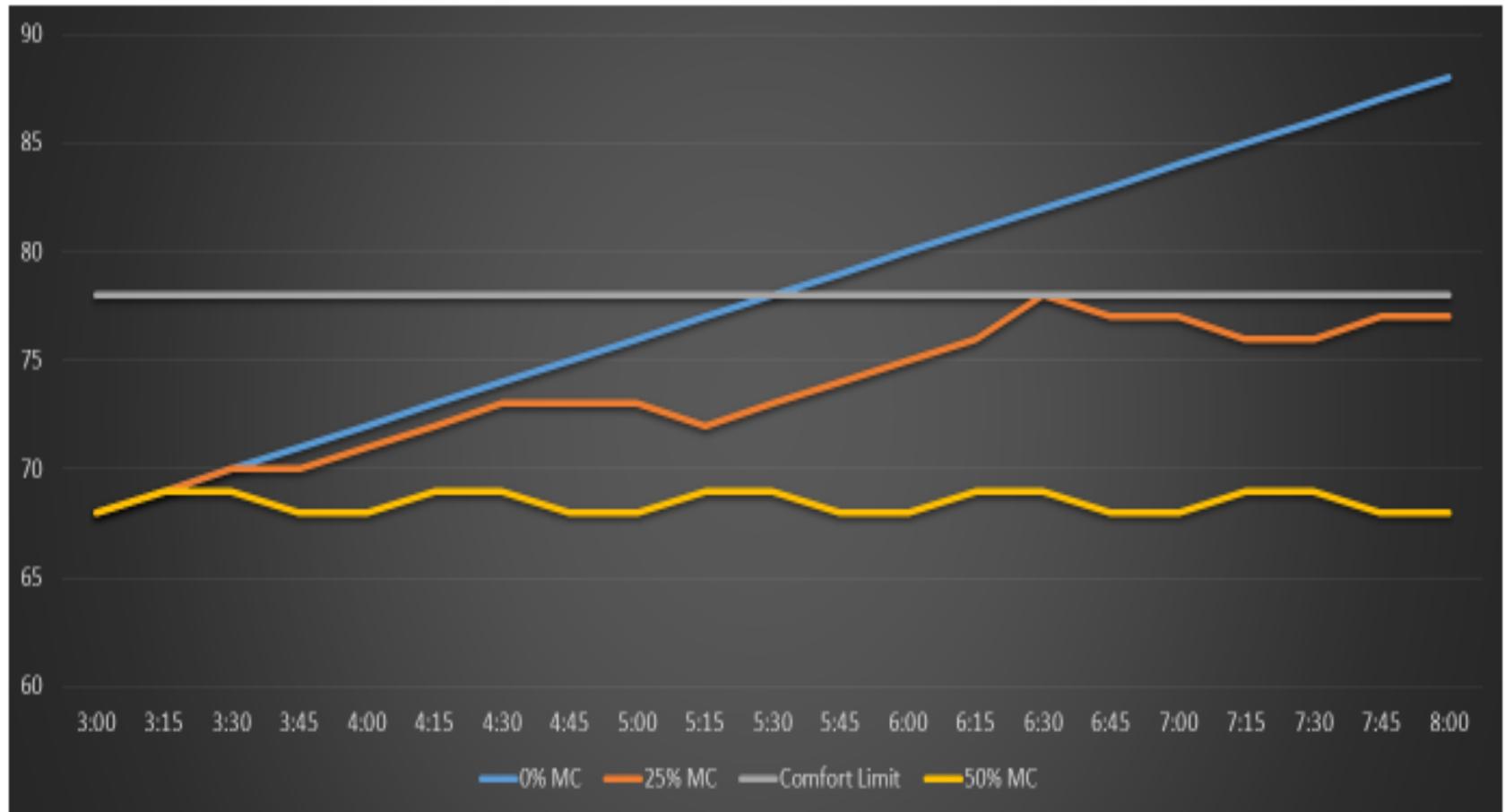
16.5% Load

Low performance home



High performance home

# Modeling allows HP plus to predict impact of different EE/Energy Management options



# Goal

Goal – Based on a home's performance and a client's preferences set up a custom approach to EE and Energy Management

Date	0	100	200	300	400	500	600	700	800	900	1000	1100	1200	1300	1400	1500	1600	1700	1800	1900	2000	2100	2200	2300	Off Peak	On Peak	Demand	Total
7/1/2018	2.2	1.8	1.5	1.4	1.4	1.3	0.7	1.3	1.4	1.8	1.7	2.3	2.4	2.4	2.5	2.7	4.1	3.1	2.8	2.4	1.9	1.8	1.8	2.8	\$ 5.39			\$ 5.39
7/2/2018	1.9	1.7	1.4	1.3	1.1	1.2	1.2	1.3	1.4	1.7	2.2	2.9	3.5	3.1	2.8	2.5	2.9	3.1	3.3	4.1	3.4	0.9	1.4	2.7	\$ 4.00	\$ 3.89		\$ 7.88
7/3/2018	2.0	1.9	1.1	0.8	1.1	1.1	0.9	1.4	2.0	4.0	1.4	2.4	2.7	3.3	3.4	3.3	3.1	2.5	3.1	3.6	3.8	3.6	4.4	2.6	\$ 4.76	\$ 3.78		\$ 8.55
7/4/2018	1.7	1.5	1.4	1.5	1.5	1.5	1.5	1.6	2.0	2.9	3.4	3.8	3.9	3.3	3.5	3.6	3.8	1.9	2.3	2.9	2.4	1.9	2.0	2.0	\$ 6.29			\$ 6.29
7/5/2018	1.5	1.7	1.7	1.2	1.3	1.3	1.3	1.8	1.9	3.1	4.1	4.2	4.2	4.2	4.1	4.0	0.8	1.0	2.1	4.7	4.1	3.9	2.1	0.6	\$ 5.25	\$ 3.06		\$ 8.30
7/6/2018	0.6	0.6	3.8	3.7	3.0	2.4	1.0	1.0	2.6	3.6	4.2	4.1	4.0	4.0	3.8	4.1	4.1	2.1	0.9	4.0	3.7	3.3	3.2	3.3	\$ 6.07	\$ 3.69		\$ 9.76
7/7/2018	2.6	2.4	2.3	2.2	2.2	2.2	0.9	0.7	1.9	2.1	3.4	4.4	4.2	4.1	5.2	4.7	4.2	2.2	1.6	3.3	4.7	4.5	3.3	3.2	\$ 7.88			\$ 7.88
7/8/2018	2.6	2.3	2.0	0.6	1.1	1.3	0.7	0.7	4.1	4.2	3.6	2.6	0.6	0.7	0.6	2.0	4.4	4.3	4.5	4.7	4.1	0.5	3.3	3.2	\$ 6.37			\$ 6.37
7/9/2018	0.6	0.6	3.8	3.7	1.3	4.0	4.0	3.5	3.3	3.6	3.7	3.4	3.7	4.1	3.7	4.0	4.3	3.4	0.6	1.3	2.0	2.2	1.4	2.8	\$ 6.02	\$ 3.28		\$ 9.30
7/10/2018	1.6	1.3	1.4	1.4	1.1	1.1	1.1	1.7	1.8	2.0	3.0	3.7	1.6	1.1	1.7	2.1	2.4	2.8	2.5	3.3	2.8	2.2	3.1	1.0	\$ 3.76	\$ 3.18		\$ 6.94
7/11/2018	0.5	0.5	0.6	3.1	2.2	1.7	1.0	0.6	1.3	1.8	2.0	3.8	2.7	3.9	3.1	2.7	2.9	2.3	2.4	2.2	4.5	6.1	1.7	1.2	\$ 4.61	\$ 3.05		\$ 7.66
7/12/2018	1.5	1.5	1.4	1.3	1.5	1.5	1.5	3.2	3.9	3.5	3.8	3.6	3.8	3.5	4.0	5.0	4.2	2.4	0.9	1.3	2.0	1.9	1.2	1.1	\$ 4.95	\$ 3.34		\$ 8.28
7/13/2018	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.6	1.4	2.1	2.5	4.1	4.1	3.6	3.5	3.4	4.3	1.9	0.5	3.8	3.1	2.8	3.1	2.4	\$ 4.53	\$ 3.40		\$ 7.93
7/14/2018	2.2	2.1	1.8	1.7	1.5	1.5	0.7	0.8	1.7	4.1	4.0	3.2	3.6	3.7	3.7	3.7	3.0	2.2	3.3	3.0	2.8	2.1	1.8	1.8	\$ 6.51			\$ 6.51
7/15/2018	0.4	0.4	1.1	1.2	1.1	1.2	1.1	1.2	1.1	1.1	2.0	1.9	2.3	2.2	2.3	2.3	2.2	2.0	1.8	1.9	1.9	1.7	1.5	1.7	\$ 4.06			\$ 4.06
7/16/2018	1.2	1.4	1.1	1.1	1.0	1.1	1.3	4.0	1.8	1.5	3.8	2.0	2.7	4.6	3.2	2.6	3.5	3.0	2.7	2.4	2.8	2.8	2.4	2.8	\$ 4.62	\$ 3.45		\$ 8.07
7/17/2018	3.7	2.9	1.5	0.4	1.3	1.2	0.8	0.8	1.4	3.0	3.5	3.9	3.5	4.4	4.3	4.2	3.7	1.7	4.0	3.8	2.8	3.8	3.0	1.6	\$ 5.17	\$ 4.22		\$ 9.39
7/18/2018	3.3	2.5	1.9	1.7	1.8	1.9	0.9	0.5	1.5	2.2	4.1	4.1	4.2	4.4	4.2	4.3	4.3	3.5	4.0	3.6	4.0	2.6	2.7	2.8	\$ 5.57	\$ 4.79		\$ 10.36
7/19/2018	2.6	2.5	2.4	2.1	1.8	1.6	0.6	0.9	1.7	2.4	4.0	4.0	4.1	4.1	4.1	4.2	4.1	1.9	1.7	4.3	3.5	2.9	2.0	2.6	\$ 5.39	\$ 3.92		\$ 9.31
7/20/2018	2.1	2.1	0.6	0.6	0.6	0.8	0.7	1.9	3.8	3.3	3.1	3.3	3.0	4.3	3.8	3.4	3.6	2.8	3.1	2.9	3.1	2.5	2.7	2.5	\$ 4.86	\$ 3.83		\$ 8.69
7/21/2018	2.1	3.4	3.4	3.0	3.0	3.8	1.2	0.5	0.5	1.2	1.2	1.7	1.7	1.8	1.6	2.0	2.4	2.3	2.8	3.2	4.0	3.7	3.0	2.3	\$ 6.06			\$ 6.06
7/22/2018	1.6	0.5	0.5	0.5	0.6	0.5	2.2	1.7	2.1	2.4	2.6	3.5	4.0	3.5	3.5	3.9	4.0	2.8	2.5	2.8	4.1	3.2	4.1	1.7	\$ 6.40			\$ 6.40
7/23/2018	0.7	1.3	1.2	1.4	1.2	1.3	1.3	1.8	3.4	3.0	2.9	3.3	3.0	3.8	3.7	4.1	3.7	2.4	3.8	4.5	3.7	2.9	3.6	3.4	\$ 5.11	\$ 4.47		\$ 9.58
7/24/2018	2.9	2.4	2.1	0.6	2.8	2.1	0.6	1.1	1.8	2.4	2.6	3.8	3.6	3.3	3.0	3.5	3.0	2.8	2.7	2.8	3.6	2.9	2.5	2.5	\$ 5.05	\$ 3.58		\$ 8.63
7/25/2018	2.2	2.3	2.2	1.9	1.9	2.0	1.6	2.1	2.4	2.6	2.6	2.7	2.9	3.4	3.4	4.1	4.1	3.7	4.3	4.7	4.4	6.9	4.8	4.1	\$ 6.12	\$ 5.05		\$ 11.17
7/26/2018	2.7	0.7	0.6	3.7	3.0	2.9	0.9	1.1	3.3	3.2	3.0	4.6	5.0	4.1	3.6	3.6	3.8	3.6	3.3	3.5	2.7	3.0	2.7	2.6	\$ 5.76	\$ 4.31		\$ 10.06
7/27/2018	2.4	2.3	1.9	1.8	2.0	1.6	1.9	1.7	2.4	2.7	3.7	3.8	3.6	4.0	4.4	4.2	3.9	2.7	2.9	2.8	2.8	2.5	2.2	2.7	\$ 5.45	\$ 4.00		\$ 9.45
7/28/2018	2.3	2.2	2.2	2.0	2.1	2.3	2.2	2.0	1.9	2.6	2.6	4.5	3.3	3.8	3.7	3.8	3.4	6.1	4.0	3.1	3.1	2.0	0.8	2.1	\$ 7.40			\$ 7.40
7/29/2018	1.9	1.8	1.4	1.7	1.2	1.2	1.7	1.4	1.5	1.9	1.9	2.3	2.1	2.4	2.9	3.4	3.3	2.9	3.1	3.6	3.7	3.2	2.3	2.1	\$ 5.93			\$ 5.93
7/30/2018	1.8	1.7	1.3	1.4	1.8	1.6	1.6	1.8	1.6	2.0	2.4	3.4	4.0	3.2	3.7	3.3	3.5	3.6	3.8	3.0	4.0	4.1	3.0	2.2	\$ 5.05	\$ 4.17		\$ 9.23
7/31/2018	2.8	1.9	1.7	1.9	1.8	1.4	0.9	0.5	1.2	1.8	1.7	2.3	2.8	3.7	3.2	3.2	3.7	2.7	4.4	4.5	3.4	2.8	4.2	2.6	\$ 4.61	\$ 4.48		\$ 9.10

Date	0	100	200	300	400	500	600	700	800	900	1000	1100	1200	1300	1400	1500	1600	1700	1800	1900	2000	2100	2200	2300			
7/1/2019	2.3	2.0	1.9	1.8	1.6	1.5	1.7	1.8	2.2	3.1	3.4	4.3	4.1	4.2	4.3	1.7	1.6	1.7	1.7	1.6	4.0	3.3	2.7	2.3	\$ 2.75	\$ 0.71	
7/2/2019	1.8	1.8	1.3	1.4	1.2	1.3	1.8	1.7	2.3	2.3	2.5	4.2	6.6	4.9	4.3	0.9	1.2	1.7	1.8	1.7	4.3	4.7	2.7	2.2	\$ 2.78	\$ 0.62	
7/3/2019	1.9	1.5	1.5	1.3	1.6	1.2	1.7	2.5	2.2	1.9	2.1	3.9	3.9	4.1	4.1	1.6	1.5	1.5	1.6	1.5	3.7	2.7	2.3	1.9	\$ 2.40	\$ 0.67	
7/4/2019	2.2	1.7	1.4	1.3	1.4	1.4	1.6	2.4	2.7	3.0	4.2	5.1	4.1	1.7	2.3	1.6	3.3	2.9	3.6	3.3	2.6	2.4	2.2	2.0	\$ 3.17		
7/5/2019	1.9	1.5	1.5	1.3	1.6	1.2	1.7	2.5	2.2	1.9	2.1	3.9	3.9	4.1	4.1	1.6	1.5	1.5	1.6	1.5	3.7	2.7	2.3	1.9	\$ 2.40	\$ 0.67	
7/6/2019	4.7	2.0	1.5	1.3	1.3	1.2	1.3	1.7	2.8	3.6	4.4	2.6	2.6	3.2	2.8	3.1	3.2	3.1	3.2	3.1	2.9	2.9	3.0	3.8	\$ 3.40		
7/7/2019	1.5	2.1	2.3	2.0	1.8	1.6	1.7	1.6	1.9	2.1	2.5	2.7	2.9	3.1	4.8	3.5	3.5	3.2	3.6	3.1	2.7	2.5	3.0	2.0	\$ 3.22		
7/8/2019	2.2	1.6	1.9	1.4	1.3	1.3	1.4	1.8	1.9	2.5	2.5	4.1	4.1	4.1	5.2	2.5	1.8	1.7	1.6	1.5	2.8	2.0	1.8	2.2	\$ 2.40	\$ 0.79	
7/9/2019	1.6	1.2	1.2	0.9	1.1	0.9	1.2	1.3	1.9	2.7	3.7	3.9	4.1	4.1	4.2	1.6	1.6	1.6	1.5	1.6	3.7	2.6	2.2	2.1	\$ 2.31	\$ 0.69	
7/10/2019	1.7	1.5	1.5	1.3	1.0	1.1	1.2	1.4	1.6	2.2	2.3	4.1	4.2	4.2	5.8	2.0	1.6	1.7	1.6	1.6	4.1	3.0	2.6	2.3	\$ 2.46	\$ 0.74	
7/11/2019	1.7	1.5	1.6	1.5	0.9	1.4	1.4	1.4	1.9	1.8	2.4	4.2	4.5	4.4	4.1	1.5	2.8	1.8	1.5	1.6	3.7	3.1	2.2	2.5	\$ 2.40	\$ 0.79	
7/12/2019	2.0	1.8	1.8	1.6	2.0	1.5	1.5	2.0	1.5	1.5	2.3	3.9	4.5	4.7	4.1	1.6	1.6	1.7	1.6	1.6	4.2	3.0	3.3	2.6	\$ 2.60	\$ 0.69	
7/13/2019	2.5	2.0	2.4	2.2	1.5	1.7	1.7	1.6	2.1	2.5	2.6	3.0	3.1	3.7	3.5	3.5	3.9	3.5	3.5	3.3	2.7	2.9	2.7	3.0	\$ 3.40		
7/14/2019	2.2	2.1	2.3	2.0	2.1	1.5	1.5	1.7	1.6	2.2	2.1	2.4	3.0	3.8	3.2	4.0	4.7	3.6	3.9	3.6	3.3	3.0	2.6	2.2	\$ 3.38		
7/15/2019	2.3	1.8	2.1	1.6	1.9	1.7	2.0	2.2	2.4	2.9	3.0	4.1	4.2	4.4	4.3	1.6	1.6	1.6	1.6	1.4	4.1	4.0	3.4	2.3	\$ 2.84	\$ 0.68	
7/16/2019	2.2	1.8	1.8	1.8	1.4	1.4	1.4	1.6	1.9	2.2	2.4	4.1	5.0	5.5	4.5	1.7	1.7	1.7	1.6	1.7	4.2	3.1	3.2	2.8	\$ 2.73	\$ 0.73	
7/17/2019	2.1	1.9	1.6	1.5	1.5	1.6	1.7	1.8	2.1	2.3	2.3	4.1	4.6	5.5	4.0	1.6	1.7	1.5	1.6	1.7	5.6	3.6	3.4	2.6	\$ 2.80	\$ 0.70	
7/18/2019	2.1	1.5	1.4	1.4	1.2	1.4	1.3	1.9	1.9	2.0	2.2	4.0	4.0	4.1	4.1	1.4	1.4	1.5	1.6	1.5	4.2	3.1	2.3	2.5	\$ 2.42	\$ 0.64	
7/19/2019	2.1	2.0	1.8	1.5	1.6	1.7	1.6	1.3	1.8	2.0	2.2	4.0	4.1	4.1	4.1	1.5	1.5	1.6	1.6	1.6	3.6	2.9	2.6	2.0	\$ 2.46	\$ 0.68	
7/20/2019	1.9	2.1	1.2	1.4	1.5	0.9	1.5	1.6	2.4	2.5	2.5	2.6	2.8	4.0	4.2	3.3	2.6	2.9	3.5	2.8	3.0	2.8	2.5	2.4	\$ 3.08		
7/21/2019	1.9	2.1	1.2	1.9	1.9	1.7	2.1	3.0	2.8	2.8	3.1	3.4	3.3	3.3	3.8	3.6	4.3	3.8	3.6	3.6	3.7	3.5	3.1	3.1	\$ 3.68		
7/22/2019	2.8	2.6	3.0	2.6	2.5	2.1	1.8	2.0	2.0	2.5	2.6	4.2	4.7	4.6	4.3	1.6	1.5	1.6	1.5	1.4	3.3	2.9	2.5	2.2	\$ 2.88	\$ 0.66	
7/23/2019	1.8	1.6	1.5	1.4	1.6	1.7	1.3	1.2	1.6	2.2	2.1	4.0	4.6	5.4	6.2	2.1	1.6	1.5	1.5	1.7	4.3	3.5	2.7	3.6	\$ 2.73	\$ 0.71	
7/24/2019	2.4	2.4	1.6	2.1	1.5	1.6	1.5	1.2	1.5	1.4	1.3	3.5	3.5	2.5	4.6	1.7	1.7	1.6	1.5	1.7	3.7	2.9	2.4	3.1	\$ 2.33	\$ 0.72	
7/25/2019	2.8	2.1	1.6	1.4	1.5	1.5	1.6	2.0	1.8	2.4	2.6	4.1	4.1	4.1	4.1	1.5	1.6	1.7	1.7	1.7	4.2	3.6	3.5	2.7	\$ 2.72	\$ 0.72	
7/26/2019	1.8	1.6	1.5	1.4	1.6	1.7	1.3	1.2	1.6	2.2	2.1	4.0	4.6	5.4	6.2	2.1	1.6	1.5	1.5	1.7	4.3	3.5	2.7	3.6	\$ 2.73	\$ 0.71	
7/27/2019	1.9	2.1	1.2	1.4	1.5	0.9	1.5	1.6	2.4	2.5	2.5	2.6	3.5	3.5	3.6	3.7	3.9	3.8	3.4	3.3	3.2	3.5	2.9	2.7	\$ 3.29		
7/28/2019	2.0	2.0	1.6	1.6	1.6	1.6	1.5	1.9	1.8	2.6	3.3	3.0	3.3	3.3	4.1	4.1	4.3	4.6	5.3	3.3	3.2	3.0	2.9	2.4	\$ 3.57		
7/29/2019	2.5	2.1	1.7	1.5	1.8	1.5	1.4	1.7	2.0	2.1	2.5	4.1	4.2	4.1	4.2	1.6	1.7	1.8	1.6	1.6	5.4	3.7	3.0	2.5	\$ 2.70	\$ 0.72	
7/30/2019	2.3	2.6	2.2	1.8	1.8	1.9	1.6	1.7	1.5	1.8	2.5	4.2	4.5	5.5	4.8	1.8	1.7	1.5	1.6	1.6	4.1	3.2	2.6	1.9	\$ 2.74	\$ 0.71	
7/31/2019	2.2	1.6	1.5	1.1	1.5	1.5	1.4	1.4	1.4	1.4	2.1	3.8	3.8	4.5	4.4	1.5	1.5	1.5	1.6	1.6	3.4	2.7	2.2	2.3	\$ 2.31	\$ 0.67	\$ 48.48

# Results

- HP Plus was to be implemented early spring; full implementation has been delayed
- Limited participation to start
  - Pilot with top contractors
- Exciting results to date on the cases we have been able to implement
- Too early for documented results.

**AZ Home  
Performance  
with ENERGY  
STAR**



**Maddie Koewler**  
***National Association of State Energy Officials***  
***(NASEO)***



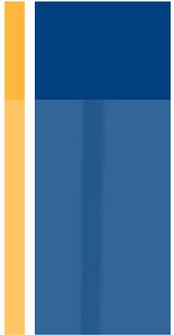
## Equity in State Energy Office Programs and Policies

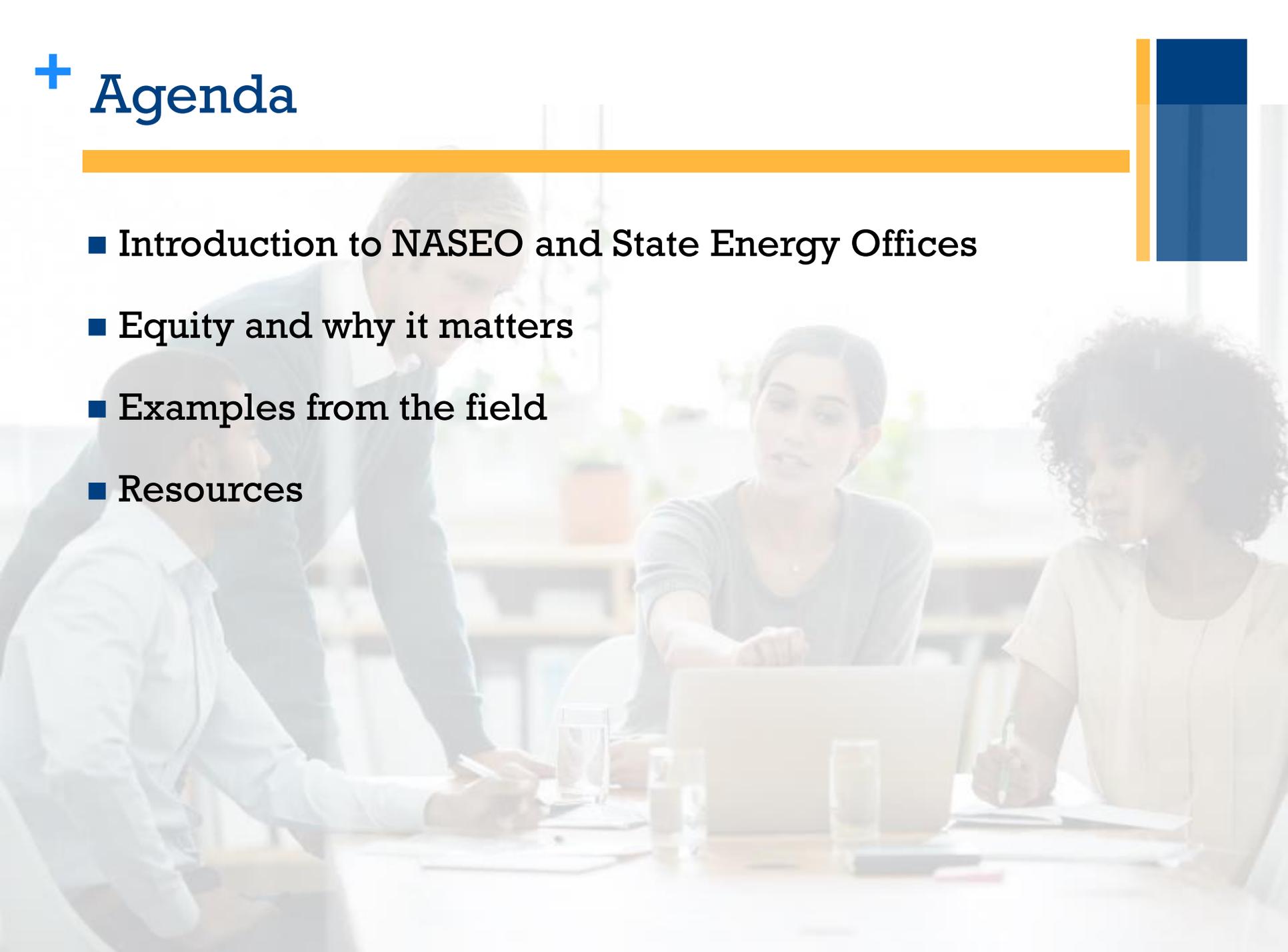
Maddie Koewler

Better Buildings Residential Network Peer Exchange Call

August 13, 2020

# + Agenda



- Introduction to NASEO and State Energy Offices
  - Equity and why it matters
  - Examples from the field
  - Resources
- 

# National Association of State Energy Officials (NASEO)

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NASEO is the non-profit association for the governor-designated energy officials from each of the 56 states and territories. NASEO facilitates peer learning among state energy officials, serves as a resource for and about state energy offices, and advocates the interests of the state energy offices to Congress and federal agencies.



# + State Energy Offices

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- Advise governors and legislators
- Implement energy efficiency, renewable energy, and financing programs.
- Assist during energy emergencies
- Demonstrate emerging technologies
- Work to reduce public facility energy and water consumption



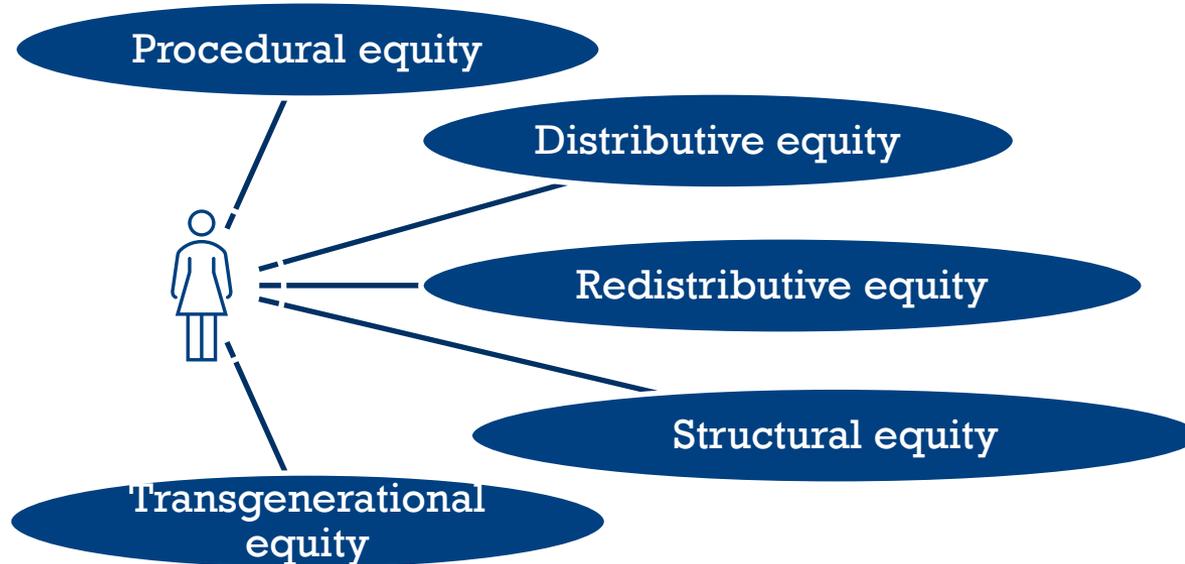
24 states  
participate in  
NASEO's  
Energy Equity  
Committee

# Why is equity important?

The current systems that prevent full participation in programs and policies continue without concerted effort to change them.

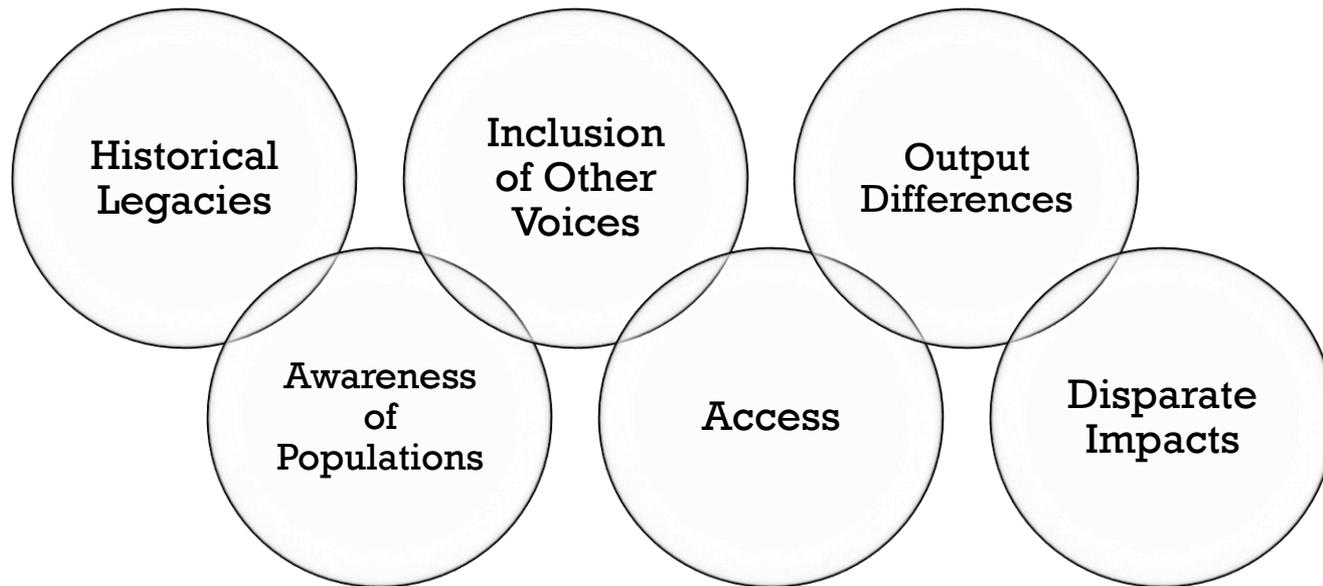


# + What does equity look like?



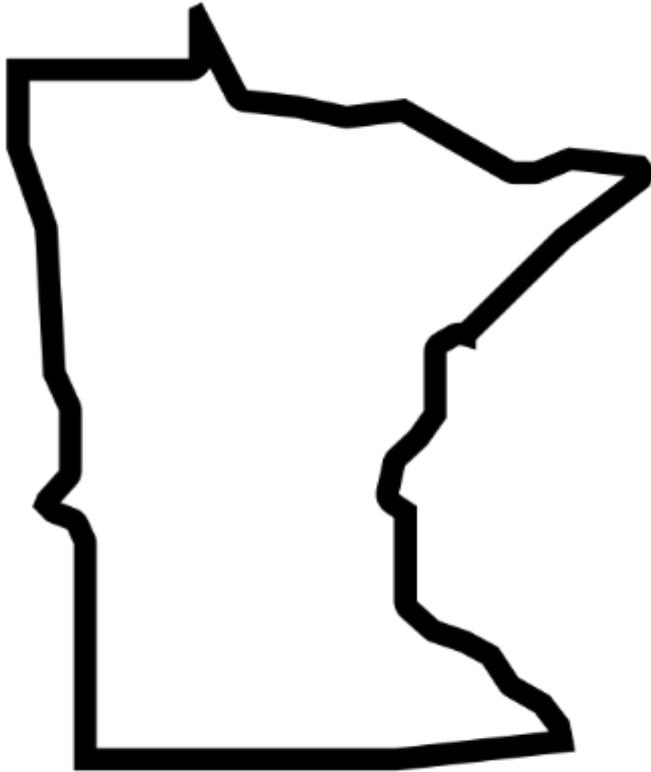
Further reading: *A Guidebook on Equitable Clean Energy Program Design for Local Governments and Partners* (Urban Sustainability Directors Network and Cadmus)

# + Understanding equity in your community



Further reading: *The State of Equity Measurement: A Review of Energy-Efficiency Programs* (Urban Institute and Green & Healthy Homes Initiative)

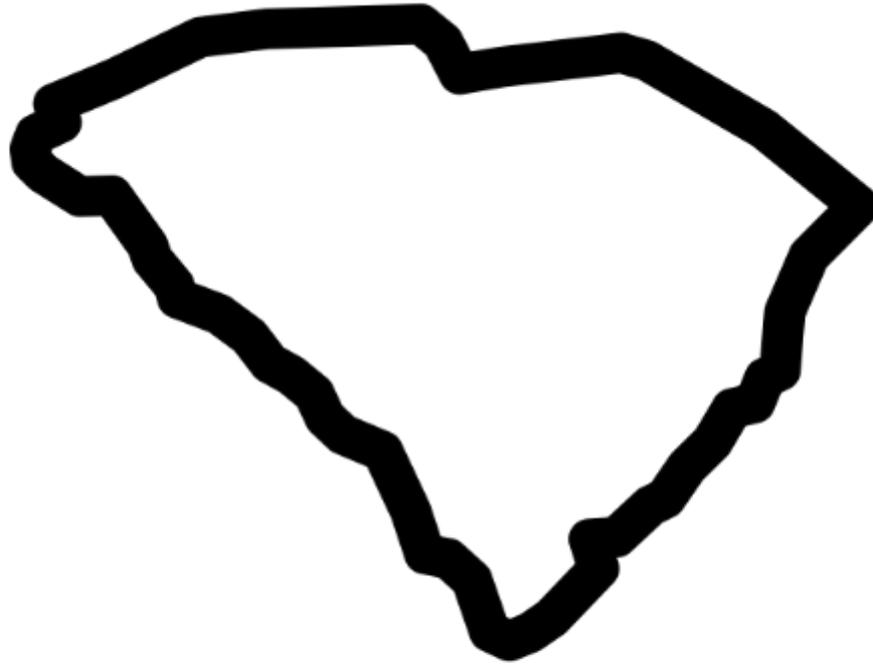
# + Examples from State Energy Offices



Further reading: *The Spectrum of Community Engagement to Ownership* (Facilitating Power)

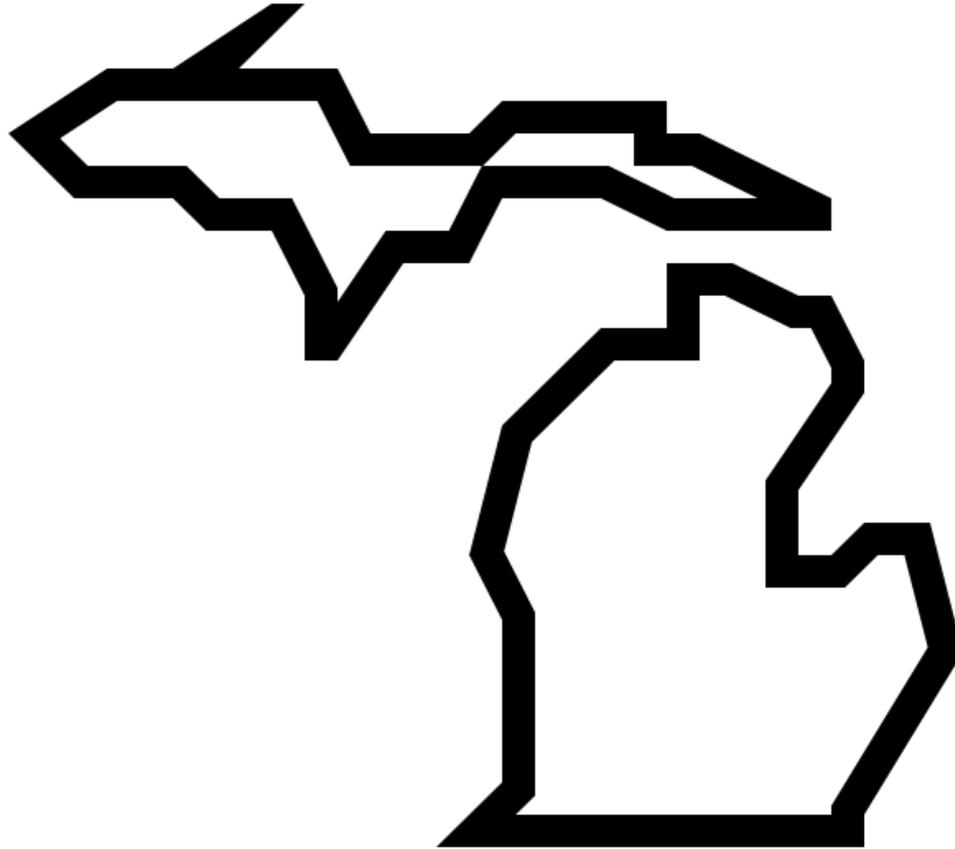
Created by Lluisa Iborra  
from Noun Project

# + Examples from State Energy Offices



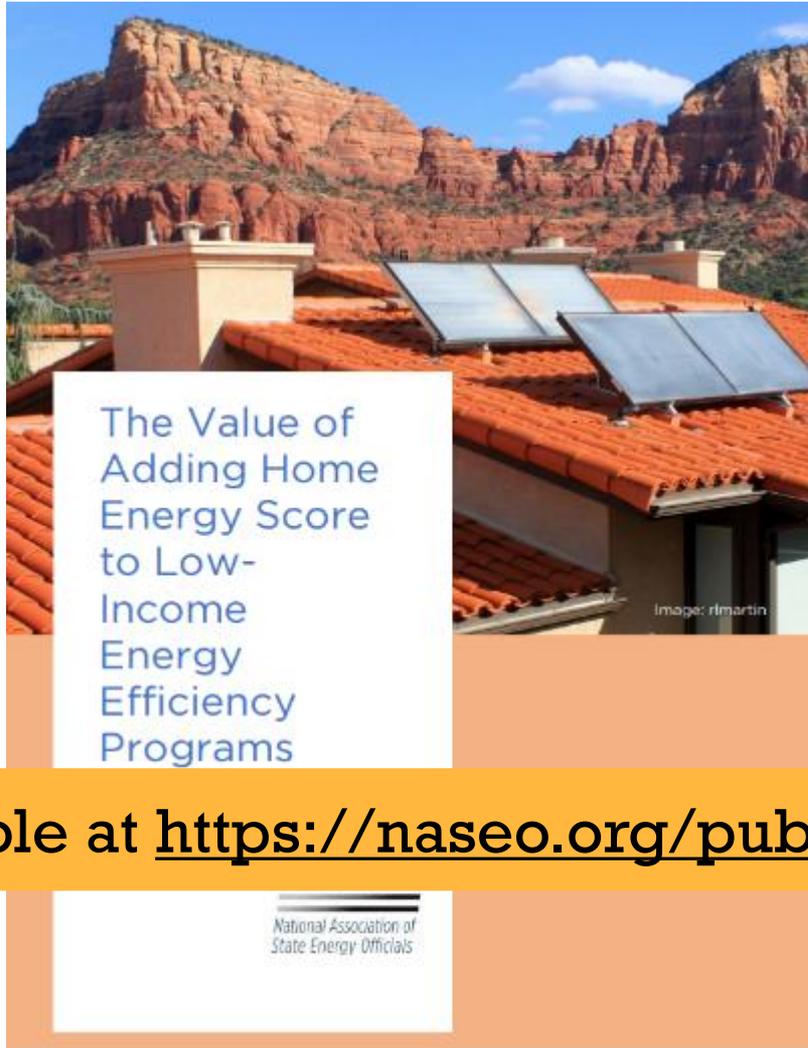
Created by Adnen Kadri  
from Noun Project

# + Examples from State Energy Offices



Created by Hea Poh Lin  
from Noun Project

# + Resources



Available at <https://naseo.org/publications>

# + Resources



## National Association of State Energy Officials Board Resolution - Commitment to Equity, Access, and Inclusion

WHEREAS, the members of the National Association of State Energy Officials (NASEO), the Energy Officials from the 56 States, Territories, and the District of Columbia, are united in our commitment to foster equity, diversity, respect, and inclusion in our policies, programs, workplaces, and actions;

WHEREAS, America's racial discrimination, intolerance, and oppression have sown deep disparity and exclusion, as highlighted by the disproportionate effects of the COVID-19 pandemic on Black, Indigenous, and People of Color (BIPOC) and the ongoing violence against BIPOC;

WHEREAS, many systemic inequities are a direct result of structural and institutional discrimination against BIPOC people;

WHEREAS, socioeconomic status, race and ethnicity, sex, gender, age, English language proficiency, and disability are major factors in vulnerability to energy disruptions, disasters and climate change;

WHEREAS, lower-income households must devote significantly higher proportions of their income to energy expenses, and BIPOC and lower-income households face disproportionately higher rates of disconnection of utilities, which can be life-threatening;

WHEREAS, BIPOC experience redlining, poor access to housing, limited transportation options, and construction of heavily-trafficked transportation corridors in BIPOC communities;

WHEREAS, BIPOC and people with lower incomes experience disproportionately higher rates of cancer, asthma, and mortality due to greater exposure to environmental pollution;

WHEREAS, BIPOC experience higher rates of unemployment and a lack of access to quality education; many sectors of the U.S. energy economy employ BIPOC and female workers at lower rates than the national average; and Latinx workers in the U.S. energy economy are suffering higher

Available at <https://naseo.org/naseo-policy>

WHEREAS, energy policy, program, and regulatory limitations, and a lack of access to high-speed internet, can prevent BIPOC, low-income, and geographically remote households from accessing energy programs as successfully as higher-income households in urban and suburban areas;

# + Resources



## NASEO Energy Equity Taskforce – Peer Exchange Findings Mitigating Utility Bill Impacts for LMI Households in COVID-19 Last Update: May 26, 2020

**Background:** Members of NASEO's Energy Equity Taskforce, NASEO staff, and other key partners identified mechanisms, examples, and resources that may assist states seeking to mitigate unmanageable utility bill impacts on low- and moderate-income (LMI) and/or unemployed households due to the novel coronavirus or COVID-19 pandemic.

States' responses to slow the spread of COVID-19 and protect public health have had significant economic impacts, including the shuttering of businesses and millions of workers unemployed. Even with increased funding for the Low-Income Heating Energy Assistance Program (LIHEAP) through the Coronavirus Aid, Relief, and Economic Security (CARES) Act, for many LMI and/or out-of-work households, relief assistance may be insufficient in meeting increased and accumulating home energy bills. Many utilities are under a moratorium suspending shutoffs so that energy service can continue through the public health emergency, but with much of the workforce now unemployed, there remains a dual concern: (1) that households may be saddled by unmanageable utility bills after normal billing cycles return, and (2) that utilities will need to absorb or write-off high levels of debt.

This document synthesizes actions, examples, and resources from State Energy Offices and other partners to address these issues. Strategies, proposals, and resources with a **blue background** have been approved or implemented. Some of the examples listed below are proposals, and have not yet been approved or implemented. To join the Energy Equity Taskforce, or to share feedback and additional information and examples with NASEO, contact [mlcaine@naseo.org](mailto:mlcaine@naseo.org) or [stevew@naseo.org](mailto:stevew@naseo.org).

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### Increased Investment in and Relaxed Requirements for LMI Programs

#### Energy Assistance Programs

- **LMI** The **National Energy Assistance Directors Association** (NEADA) is tracking how state LIHEAP agencies are responding to the pandemic; [click here for their state-by-state report](#).
- **LMI** The **Ohio Development Services Agency's** Office of Community Assistance (the State Energy Office, which houses LIHEAP) has taken the following actions:
  - o Extended Winter Crisis Program (LIHEAP funded) until May 1<sup>st</sup> (originally slated to end March 31). This provides households one-time crisis assistance towards heating, electric, bulk fuel, and furnace repair.
  - o Extended regular HEAP program to June 1<sup>st</sup>. This provides one-time assistance towards a customer's main heating source, paid directly on their bill.
  - o Under development: We have not finalized our summer crisis program yet, but plan to allocate additional LIHEAP funds, extend the program timeframe and expand customer eligibility to serve additional customers. Ohio received our CARES act funds, approximately \$37M and we are currently discussing a one-time direct benefit in the September-October timeframe, before our traditional winter crisis program starts on November 1<sup>st</sup>.
- **LMI** **Oregon Housing and Community Services** (OHCS) has implemented the following changes:
  - o Oregon was awarded \$9.5 million in supplemental LIHEAP dollars via CARES Act last week to handle the additional impacts of COVID. OHCS lifted/raised household award caps for LIHEAP in anticipation of increased arrearage averages as the shut-down compounds that for unemployed/furloughed households. We are piloting a categorical eligibility process thru SNAP qualified applicants via our state energy assistance program. It may provide a method to streamline income verification for some applicants reducing the burden on agencies and clients. If it deems feasible as well as maintains or improves the levels of income verification assurance—we may extend this provision to LIHEAP. We are collecting data from all applicants if their assistance is related to COVID impacts.
  - o OHCS also administers the Oregon Energy Assistance Program (OEAP) that serves Pacific Power and PGE customers exclusively with high arrearages and shut-off notice endangered. There are real and significant service delivery challenges. Agencies and offices are shut-down. Applicants accessibility is now very difficult. The process is administratively burdensome for some agencies in verifying the applicant meets with all qualification requirements. OHCS has put temporary rules in place that gives the sub-grantees flexibility in how the income

Available at <https://naseo.org/covid-19>

difficult for applicants to obtain now. The state's temporary OEAP guidance dictates that agencies should make every attempt to acquire required income documentation; this includes additional time once the social distancing restrictions are lifted to collect missing documentation. OHCS expectation is that each agency will do their best to document hardship cases, income, and your efforts to acquire income documentation. The state committed that it will not be punitive from a compliance perspective during this time.

# Resources

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## Designing Equity-Focused Stakeholder Engagement to Inform State Energy Office Programs and Policies



**Coming  
soon!**



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# Explore the Residential Program Solution Center

Resources to help improve your program and reach energy efficiency targets:

- [Handbooks](#) - explain *why* and *how* to implement specific stages of a program.
- [Quick Answers](#) - provide answers and resources for common questions.
- [Proven Practices](#) posts - include lessons learned, examples, and helpful tips from successful programs.
- [Technology Solutions](#) **NEW!** - present resources on advanced technologies, **HVAC & Heat Pump Water Heaters**, including installation guidance, marketing strategies, & potential savings.



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